



22 April 1999

Subject: Reference Letter for Bill Harkins and Harkins Development

To Whom It May Concern:

It is my pleasure to write this letter of recommendation for Bill Harkins and Harkins Development. I know Bill Harkins personally and have maintained an on-going working relationship with him for over 20 years. I have always found Bill to be extremely professional, highly knowledgeable, and very personable.

Harkins Development built our facility at Tri-City Electrical Contractors 16 years ago. Working with Bill means you have hired an individual and a company that can take a project from its very beginnings, through the permitting stages to a successful completion, with minimal required participation on your part.

On the current expansion project at Tri-City, Bill has hired the architects, engineers, and interior designers. Although the building permitting process can be very difficult and time consuming on any project, because of Bill's knowledge and the respect he has earned from the local building officials, he has obtained permits in a very timely manner. Permitting was a particularly complicated issue for Tri-City because both Seminole County and the City of Altamonte Springs were involved (Tri-City is located in Seminole County, however it is being annexed in the City of Altamonte Springs). Bill coordinated the entire permitting process, making it appear seamless.

I would be delighted to speak to anyone regarding Bill Harkins and Harkins Development and their qualifications as general contractor.

Sincerely,

TRI-CITY ELECTRICAL CONTRACTORS, INC.

A handwritten signature in black ink, appearing to read "H.L. Eidel".

H.L. "Buddy" Eidel, President